



Pedro's focus is just one of his strong points

Pedro has a degree in Civil Engineering from University of Minho. Currently he's an MBA candidate at Porto Business School. Over the past eight years, he has been working in the Construction industry as a Commercial and Project Manager in road infrastructures for countries such as Mozambique, Swaziland and Angola. With his experience in multicultural environments, he forged multiple international relationships.

PEDRO VILLAS-BOAS
THE SMOOTH OPERATOR

1 Main Skills

- Decision making
- Listening
- Managing
- Motivating
- Organizing
- Visualizing

2 Strengths

- Arranger
- Adaptability
- Activator
- Individualization
- Positivity

3 Timeline

- 2016** - The Magellan MBA
- 2014** - Returned to Portugal, then went to Angola and finished the year in Swaziland
- 2012** - Founded Gabriel Couto Swaziland and started to work in Mozambique
- 2011** - Began his international path as Tender Manager
- 2008** - Started working as Site Manager at Gabriel Couto

4 Projects

As a Tender Manager at Gabriel A.S. Couto SA, International (2011 - 2015): MR8 road in Swaziland (Client: E.U.), tendered at 13M€ and Julyus Nyerere Requalification in Maputo, Mozambique (Client: Maputo Municipality) with a tendered value of 6M\$.

Project and Site Manager in the construction of the Malema Cuamba road requalification in Mozambique (Client: ANE) with a value of 50M€ and in two projects in Swaziland (Client: E.U.), the first with the tendered value of 13M€ in St. Phillips, and the second project tendered at 18M€, located in Siphofaneni, Swaziland.
Site Manager at Gabriel A.S. Couto SA, Portugal: management of several road infrastructures projects in Portugal.

5 Career Goals

Pedro would like to have a life free of money constraints. He would like to work based in Europe, capitalizing his African experience without living there permanently.

Management
Market Analysis (Civil Engineering projects)
Business Developer

Nationality: Portuguese
Languages: Portuguese, English, Spanish, French

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The first rule of being Pedro is...

Do different things and don't be labeled. Pedro's hobbies share the same attitude he puts into his work: fierceness. In addition to having played guitar in the rock band evilklown for 10 years (no judging on the naming, ok?), this active dude likes to surf and hike.

Books

The Lord of the Rings by J.R.R. Tolkien

The last kabbalist of Lisbon by Richard Zimler

Movies

Fight Club by David Fincher

“Success consists of being successful, not in having potential for success. Any wide piece of ground is the potential site of a palace, but there’s no palace till it’s built.”

Fernando Pessoa

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